

Amran Raja

Amran has worked in the construction industry for nearly 30 years, the last 15 years have been specifically focused on real estate development and interior fit-out projects.

He is architecturally trained and transitioned into Project Management and Commercial Management, with a specialisation in Design Management and Process Development, to ensure both design and commercial balances are struck without compromising the client brief.

His background and skills being heavily influenced through working on a range of Design & Build and Detail Build projects, both Single Stage and 2 Stage Tenders. Projects delivered under forms of both JCT and NEC-3 forms of contract.

Trained in Alternate Dispute Resolution, developing teams and strategic project delivery plans.

Amran fosters an air of support and collaboration with the entire project team to ensure the development of a robust scheme providing cost certainty and value to his clients' projects.

He has overseen the delivery of 11.8 million sq. ft. of commercial developments internationally to date.



Professional Experience:

- **BGA London Limited 'BGA' – UK/ International:** As Managing Director of BGA, Amran has lead projects and transactions as Operations/ Construction/ Commercial Director, with significant experience across the whole construction industry demographic, both developer side and main contractor including both new build and fit out/ refurbishment projects across the UK and MENA Regions.

Turn-key project delivery from RFP/ Tender/ Bid through to on-site set-up, quality delivery to both programme and budget to deliver to Clients' exceptional standards. Highly experienced practitioner across sectors including luxury residential projects to commercial, retail, hospitality and leisure industries, including new build high rise projects from inception to completion in excess of £200 million, as well as scalable project for Cat. A and Cat. B corporate fit-out and refurbishment contracts.

Experienced and diligent in coordination of Civil Defence Stage 1 and Stage 2 submissions for Municipality Approvals, as well as QTA liaison.

Previously held position as Board Director for a Local Authority Housing Association with the London Borough of Islington.

Experienced practitioner in Building Information Modelling 'BIM' for a range of new build and fit-out projects, including development of BIM Execution Plans in accordance with PAS -1192.

- **SRE London 'SRE' – London, UK:** As Project Director on a development backed by a Chinese Investor, Amran lead the 200,000 sq. ft. cut & carve refurbishment with full plant replacement, including 8 new lifts, new MEPH, level 9 roof extension, along with an infill atrium over 9 floors to create an additional 40,000 sq. ft. NIA to the scheme. Amran had full P&L responsibility reporting directly to the Board in China.

PCSA awarded and scheme developed from Stage 2 – Stage 4, including planning consent with the City of London. Fully managed all the key stakeholders including City of London/ London Borough of Tower Hamlets/ DLR/ TFL.

- **Second Home 'SH' – London, UK/ Lisbon, Portugal/ L.A., U.S.A.:** As Development Director, Amran was the project lead for SH's corporate real estate portfolio globally, including 4 co-working offices in London, 2 in Lisbon and 2 in LA.

Amran was Operational Director of the PMO and responsible for the delivery of 47 Sites globally equating to c. 5.5 million sq. ft. of new co-working space and had operational oversight for new sites.

As Board Director, Amran had full P&L responsibility from the feasibility to handover to the Op. Co. to run the sites with operational oversight on 2 new sites delivered in Clerkenwell and London Fields.

- **CBRE – London, UK:** As GWS Project Director, Amran was the Key Account Director overseeing projects for Boeing with a global turnover in excess of \$100 billion. Overseeing global property transactions and asset utilisation projects, including VTC and engineering facilities in the UK and Ireland.

Operational Director on 7 sites in UK, procured from the Ministry of Defence. From feasibility through to construction and delivery of Sheffield University's new Boeing JV Tech Campus.

- **Sabban Interiors LLC - Qatar, Doha:** As International Design Director, Amran delivered projects across the Middle East in the following areas of business including a corporate HQ, retail, hospitality and residential projects. Co-Director for 37 staff deployed across 6 offices in the MENA Region. Client Account Management with full P&L responsibilities.

Previous Projects (Construction Costs):

Tower Hill – 200,000 sq. ft. - Cut and Carve - £60m

London Fields – 34,850 sq. ft. – Cat. B Refurb - £6.25m

Canary Wharf – 1,100,00 sq. ft. HQ for Lehman Bros - £265m

Doha – 320 Key Four Seasons Hotel – 150m QAR

Clerkenwell – 18,500 sq. ft. - Cut and Carve - £5.5m

Lisbon Rato – 60,000 sq. ft. Planning Approval - €10m

London – 265 Key 5* Intercontinental Hotel - Refurb - £35m

Daventry – 265 Key De Vere Staverton - £45m